



## **NEWS RELEASE**

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## **PanTerra Named a Market Visionary for Third Consecutive Year in Gartner's Unified Communications as a Service (UCaaS) Magic Quadrant**

**SUNNYVALE, CA, December 4, 2012** -- PanTerra Networks ([www.panterranetworks.com](http://www.panterranetworks.com)), the leading provider of Unified Cloud IT Service solutions for mid market enterprises, announced today that Gartner, Inc. has listed PanTerra in the "Visionaries" quadrant of its North America 2012 Unified Communications as a Service (UCaaS) Magic Quadrant. "Gartner analysts evaluate UCaaS service providers based on the breadth, quality and overall maturity of their applications, processes, tools and procedures that enhance individual, group and enterprise communications," Gartner analysts Daniel O'Connell and Bern Elliot wrote in the Magic Quadrant for Unified Communications as a Service, North America report. "Ultimately, UCaaS providers are judged on their ability and success in capitalizing on their vision."

"We consider our positioning in the 'Visionary' quadrant by Gartner to be validation of our vision to improve how companies conduct business by delivering the most innovative and comprehensive suite of unified cloud-based IT services. WorldSmart dramatically improves responsiveness, increases productivity, and enhances globalization efficiencies, while reducing infrastructure costs, enabling businesses to be more competitive," said Arthur Chang, President and CEO of PanTerra Networks. "We continue to innovate with services that businesses need, while our vision, as outlined in our product roadmap, is to remain on the forefront of technology enhancements. With the launch of ConnectMe<sup>SM</sup> HD, which unifies HD video, multiple simultaneous deskshares and HD audio conferencing through a secure client-less universal browser experience, PanTerra has delivered a revolutionary multi-media rich way for businesses to communicate with their customers, prospects, co-workers and partners."



### **About PanTerra Networks**

PanTerra Networks, Inc. is the premier service provider of unified cloud IT services. WorldSmart unified cloud IT services include unified communications, storage and mobility services and are delivered as either a fully managed solution under the brand SentraCloud, or as a self-managed solution that can be managed by the customer, third party partner or hybrid of both.

### **About Gartner's Magic Quadrant**

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