PanTerra Announces Partnership with Value Added Distributor SYNNEX for Distribution of its WorldSmart Services and Products

PanTerra's cloud services to be rolled out through Synnex's Broadline distribution channel

SANTA CLARA, Calif. – March 1, 2016 – PanTerra, the leading provider of unified cloud services for mid-market enterprises, today announced the expansion of ~~its value~~its value added distribution channel with the signing ~~of SYNNEX~~of SYNNEX and its Broadline Distribution network partners. With the increasing demand for cloud based solutions and SYNNEX focus on delivering best of breed solutions, the relationship underlines the explosive adoption of the cloud. Both companies will be ramping up their efforts on a variety of sales and ~~marketing activities~~marketing activities over the coming months.

As both a service and technology provider, PanTerra is committed to being an innovator in the cloud services arena and the partnership between SYNNEX and PanTerra gives existing SYNNEX dealers the opportunity to offer their customers a unified set of ultra-secure cloud services including unified communications, collaborations, contact center, analytics and file sync & share. "The relationship comes at a time when interest and maturity in the market for cloud solutions from both customers and channel partners is at an all time high. We feel our unified cloud suite of services including CloudUC, SmartBox and SentraCloud is a natural progression for SYNNEX's Broadline distribution partners," stated Arthur Chang, CEO/President of PanTerra.

About PanTerra Networks
PanTerra Networks is a business-class Unified Cloud Service Provider, seamlessly delivering multi-media communications, collaborations, contact center, file sync & share and business analytics through its WorldSmart solution. WorldSmart is a HIPAA compliant, ~~higly~~highly secure, ultra-reliable, futureproof unified cloud service that can be custom configured on a user by user basis and consistently deployed world-wide
WorldSmart includes CloudUC, its unified communications service that can upgrade or replace an enterprise's existing communications and collaborations infrastructure with a next-generation cloud-based unified communications service and SmartBox – Enterprise File Sync & Share, its secure cloud file storage, sync & share service with built-in unified communications features.

All WorldSmart services can be self-managed or provided through SentraCloud, its fully managed solution delivered by PanTerra, which includes the management of all WorldSmart services, optional last mile MPLS capable connectivity and any associated on-premises networking equipment.

With PanTerra's Unified Cloud Service solution, enterprises gain the highest levels of security, scalability, reliability, availability, quality of service, service level agreement and support while significantly lowering their total cost of operations and IT administration complexities. PanTerra is headquartered in Santa Clara, CA.

For more information, please visit www.panterranetworks.com or call +1 800.805.0558 or email us at info@panterranetworks.com .

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